HINDUSTAN FOODS LIMITED
A Vanity Case Group Company
A Government Recognised Two Star Export House
Registered Office: Office No. 3, Level 2, Centrium, Phoenix Market City,
15, Lal Bahadur Shastri Road, Kurla (West), Mumbai, Maharashtra, India, 400 070.
Email: business@thevanitycase.com, **Website:** www.hindustanfoodslimited.com
Tel. No.: +91 22 6980 1700/01, **CIN:** L15139MH1984PLC316003

Date: November 12, 2025

To, The General Manager Department of Corporate Services BSE Limited Floor 25, P. J. Towers, Dalal Street, Mumbai- 400 001 Tel: (022) 2272 1233 / 34 Company Scrip Code: 519126	To, The Manager, National Stock Exchange of India Limited, Listing Department, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai 400 070 Company Symbol: HNDFDS

Dear Sir/Madam,

Subject: Press Release

Please find attached the press release titled **"Hindustan Foods Limited achieves historic milestone: First ever quarter with Rs. 1,000+ crores revenue; PAT surges 54% YoY to Rs. 35 crores"**.

The disclosure is made in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and record.

Thanking you.

Yours faithfully,
For **Hindustan Foods Limited**

BANKIM DILIP PUROHIT
Digitally signed by BANKIM DILIP PUROHIT
Date: 2025.11.12 17:58:45 +05'30'

Bankim Purohit
Company Secretary and Legal Head
ACS: 21865

Encl. As above

VANITYCASE
INTEGRITY INITIATIVE INNOVATION

Investor Release

Hindustan Foods Limited achieves historic milestone: First ever quarter with Rs. 1,000+ crores revenue; PAT surges 54% YoY to Rs. 35 crores

Hindustan Foods Limited (**"HFL**" or the "**Company**"), a diversified FMCG contract manufacturer, announced its unaudited financial results, for the quarter and half year ending 30th September 2025.

Key Consolidated Financial Highlights for H1FY26 are as follows:

- **Total Income increased by 16%** to Rs 2,041 Crores in H1FY26 from Rs 1,757 Crores in H1FY25
- **EBITDA increased by 17%** to Rs 173 Crores in H1FY26 from Rs 148 Crores in H1FY25
- **PBT increased by 31%** to Rs 89 Crores in H1FY26 from Rs 68 Crores in H1FY25
- **PAT increased by 33%** to Rs 67 Crores in H1FY26 from Rs 50 Crores in H1FY25

Key Consolidated Financial Highlights for Q2FY26 are as follows:

- **Total Income increased by 18%** to Rs 1,043 Crores in Q2FY26 from Rs 886 Crores in Q2FY25
- **EBITDA increased by 24%** to Rs 90 Crores in Q2FY26 from Rs 73 Crores in Q2FY25
- **PBT increased by 49%** to Rs 47 Crores in Q2FY26 from Rs 32 Crores in Q2FY25
- **PAT increased by 54%** to Rs 35 Crores in Q2FY26 from Rs 23 Crores in Q2FY25

Key Highlights:

Home & Personal Care:

- Board of Directors has authorized following investments
  - Rs. 50 crores in a brownfield expansion at Hyderabad
  - Rs. 40 crores in greenfield expansion at Silvassa. This is expected to be commercialized by Q1FY27
  - Rs. 30 crore investment for acquisition of new HPC project has been authorized by Board of Directors. This is expected to be completed in Q4FY26
- All existing factories continue to operate at optimum capacity utilization

Ice Cream:

- Existing capex plans as mentioned below are on track
  - Investment of Rs. 20 crores in Sandila
  - Investment of Rs. 225 crores in Panipat
  - Investment of Rs. 60 crores in Nashik
- As a part of backward integration strategy acquired waffle cone & packing material (sleeve) manufacturing unit for a total consideration of Rs. 30 Crores. The unit is equipped with two high speed automatic lines with capacity of 1 million cones / day. The transaction is expected to be closed and commence production by end of Q3FY26
- Successfully commissioned backward integration unit from manufacturing Ice cream sticks
- Commenced production at Nashik facility and is in process of ramping up the capacity utilization
- Sandila factory is operating at optimum utilization adjusted for seasonal factors

Food & Beverages:

- Board of Directors has authorized following investments
  - Rs. 40 crores for setting a new facility to manufacture flavored yogurt
  - Rs. 30 crores in a greenfield bottled water plant
  - Rs. 10 crores in Mysuru, which will lead to increase in capacity by 50%
- Merger of Nashik factory for manufacturing soups and seasonings is expected to be completed by Q4FY26
- Beverages continue to see traction despite unseasonal rains

Healthcare:

- Existing capex plans as mentioned below are on track
  - Investment of Rs. 25 crores for Manufacturing wellness products for a digital first ayurvedic brand is expected to commence in Q1 FY27
  - Investment of Rs. 5 crores to upgrade the Baddi site to meet the requirements of a Global Pharmaceutical Company and is likely to commence production in Q2FY27
- Further, the Baddi site has also been approved by leading brands for manufacturing skin care products and medicated Lozenges, which is likely to commence production from Q4FY26
- Our exports remain unaffected by tariff changes, as shipments are primarily directed to Europe and Japan, while products for the US market are ready and will be launched once there is clarity on tariff regulations

Shoes:

- The Shoes division delivered its highest-ever quarterly sales of ₹133 crore
- The Division should continue similar sales momentum in H2FY26 as well

Commenting on the results, Sameer R. Kothari, Managing Director said, "*The company delivered its first-ever quarter with revenues in excess of Rs. 1,000 crore, marking a defining milestone in our journey. This performance reflects the first tangible outcomes of the transformation we have been driving across the organization over the past few years.*

Over the last four years, we have strengthened our core operations, expanded capacities, diversified into new categories, and built strong partnerships with our customers. These efforts have created a robust platform for sustainable growth in the years ahead.

As we continue to scale, our focus remains on unlocking the full potential of each business vertical through well-defined strategic roadmaps. We are confident that every division within Hindustan Foods has the opportunity to grow manifold and contribute meaningfully to our long-term vision."

Commenting on the Operational Performance, Ganesh Argekar, Executive Director said, *"First half of this year has been marked by strong operational delivery and consistent performance across our businesses. Our results reflect the growing maturity of our operations, the strength of our customer relationships, and our continued emphasis on flawless execution.*

We have also made encouraging progress with new business opportunities and long-term partnerships that will further enhance our growth trajectory and expand our market reach. Project timelines across new capacities are progressing well, with continued improvements in productivity and efficiency.

During the first half we have commissioned projects to the tune of ~Rs. 200 crores and we will be commissioning another Rs. 550+ crores worth of projects by March'26.

What continues to define our performance is disciplined execution — the ability to sustain growth while maintaining operational rigour. The progress achieved across the organization reflects the collective focus of our teams and the strength of the systems we have built over time. As we move forward, our priorities remain clear: to deliver dependable performance, scale responsibly, and create enduring value through consistency and operational excellence."

Commenting on the Financial Performance, Mayank Samdani, Group CFO said, "*This quarter marks a significant milestone for Hindustan Foods Limited as we surpassed the Rs. 1,000 crore mark in quarterly revenues for the first time. For H1FY26, we reported revenue of Rs. 2,041 crores, reflecting a 16% year-on-year growth. EBITDA rose by 17%, Profit Before Tax by 31%, and Profit After Tax by 33%, underscoring the strength of our operational execution and cost discipline.*

The company maintains a robust balance sheet with cash and cash equivalents of Rs. 162 crores and a net debt to equity of 0.67 as on September 30, 2025. Net cashflow from operations was approximately Rs. 109 crores. This strong financial position, supported by healthy internal accruals and ample headroom for additional debt, fully equips us to fund the planned Rs. 550 crs of capex.

We remain confident in our long-term strategy and are well positioned to continue delivering value to all stakeholders."

About Hindustan Foods Limited

HFL was founded in 1984. The Company offers dedicated and shared manufacturing services to FMCG corporates who are looking to minimize costs while maximizing product quality in the post-GST environment. In 2013, Vanity Case India Private Limited (**The Vanity Case Group of Companies**) bought a controlling stake in HFL and since then the Company has diversified across various FMCG categories with manufacturing competencies in Food & Beverages, Home Care, Fabric Care, Beauty & Personal Care, Wellness & OTC Pharma, Leather & Sports Footwear, and Household Insecticides, amongst others. The Vanity Case Group was founded in the year 2001 and is a large and diversified FMCG contract manufacturers in India. Over the years, HFL has transformed into a scalable, profitable, and a diversified contract manufacturer catering to various marquee customers.

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results, accordingly, investor's discretion is discretion is advised with respect hereto. Certain statements in this release contain words or phrases that are forward looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Actual results may differ materially from those anticipated in the forward-looking statements. HFL assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

This press release is for information purposes only and does not constitute an offer, solicitation or advertisement with respect to the purchase or sale of any security of the Company and no part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This press release is not a complete description of the Company. Any opinion, estimate or projection herein constitutes a judgment as of the date of this press release, and there can be no assurance that future results or events will be consistent with any such opinion, estimate or projection. All information contained in this press release has been prepared solely by the Company. No information contained herein has been independently verified by anyone else. No representation or warranty (express or implied) of any nature is made nor is any responsibility or liability of any kind accepted with respect to the truthfulness, completeness or accuracy of any information, projection, representation or warranty (expressed or implied) or omissions in this press release. Neither the Company nor anyone else accepts any liability whatsoever for any loss, howsoever, arising from any use or reliance on this presentation or its contents or otherwise arising in connection therewith. The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this press release comes should inform themselves about, and observe, any such restrictions.

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